

**MINUTES OF THE  
UTAH COMPREHENSIVE HEALTH INSURANCE POOL  
BOARD OF DIRECTOR'S MEETING**

**January 10, 2008  
SelectHealth  
4646 West Lake Park Boulevard  
Auditorium B  
1:00 p.m.**

**Directors**

**Present:** Douglas Hasbrouck, M.D. Chair; Michael Bahr; Andy Galano; Victor Gibb; Neal Gooch; Libby Hunter; Irene Link; Byron Okutsu; Rob Perry; Randy Smart; Norman Thurston

**Directors**

**Absent:** Matthew Minkevitch

**Present by**

**Invitation:** Tomi Ossana; Perri Ann Babalis; Troy Pritchett

**SelectHealth**

**Staff Present:** Jim Murray; Maren Donaldson; Fran Gard; Jesse Liddell; Annette Meier; Judy Wolf

The meeting was called to order at 1:00 p.m. by Douglas Hasbrouck, M.D., Chair.

**APPROVAL OF MINUTES**

The HIPUtah minutes of November 8, 2007 were presented. **HIPUtah Board members had no changes or corrections.**

**ADMINISTRATIVE REPORT—Jesse Liddell**

1. The percent of members who are HIPAA eligible has remained constant.
2. There has been growth in the \$5,000 deductible (mostly due to shifting from other deductibles).
3. Between December, 2006 and December, 2007 there has been an increase of 205 members to HIPUtah. The growth percent and a breakout of the other category for other coverage will be added to the next report.

**RISK MANAGEMENT COVERAGE UPDATE—Neal Gooch**

1. Roger Livingston met with Mr. Gooch to see if the HIPUtah program is covered by Risk Management. Mr. Gooch explained HIPUtah is not incorporated but is a part of the Department of Insurance. Since HIPUtah is represented by the Utah Attorney General's Office, it receives various state services and is bound by the provisions of the state law. As a result, limited coverage will be made available.
2. Mr. Gooch will communicate this coverage to the auditors.
3. Board members requested information on the cost of this coverage and if it is available in 2008 or 2009. Mr. Gooch will report the findings at the next board meeting.

**ACTUARIAL REPORT & FINANCIAL PROJECTIONS—Troy Pritchett**

1. In recent months claims are higher than past months. HIPUtah claims are high at the end of the year.
2. As of November 30, 2007 the IBNR is projected to be \$2.7 million.
3. The enrollment numbers have shown an increase from March, 2007 and November, 2007.

4. Based on the November 2007 enrollment, enrollment is projected to grow at .8% per month.
5. Operating losses will begin eating into reserves.

**FY 07-09 BUDGET REVIEW—Tomi Ossana**

1. The numbers shown are as of November, 2007. At 42% of the Budget Year HIPUtah is close to budget.
2. Budget items which appear high are as follows:
  - a. Producer Fees 72% due to more policies handled by agents.
  - b. Office Supplies 139% due to NASCHIP Books purchased.
  - c. Reception/Entertainment 79% due to the Exchange lunch and Outreach lunch.
3. The Projections for 2112 show HIPUtah is on target with the 6 month reserve level.

**UNDERWRITING CRITERIA DISCUSSION—Troy Pritchett & Tomi Ossana**

1. Legislators are submitting legislation to raise the debit points from the Milliman Small Group Medical Underwriting Guidelines (SGMUGs) to be eligible for HIPUtah.
2. Mr. Pritchett reported the effects of increasing the debit points on the HIPUtah program. While this increase in points would decrease the number of applicants, there will be little effect on the HIPUtah funding.
3. It was suggested this is a matter for the commercial carriers to handle.
4. Mr. Pritchett indicated the 200% of average risk in Utah Code still equals the current 44 points used to qualify HIPUtah enrollees.
5. Mr. Pritchett said another approach would be to vary points by age since rates vary by age.

**GENERAL SESSION 2008 LEGISLATION—Tomi Ossana**

Currently there are 3 pieces of legislation being discussed at the State which could affect HIPUtah.

1. 31A-30-106. Premium-Rating restrictions-Disclosure. This bill proposes the underwriting criteria be changed from 200% to 375% of that expected for a standard insurable individual. This action would probably raise points from 44 to 120. This would have approximately 15% of the HIPUtah enrollees return to the private market.
2. SB 101. Senator Davis—Utah Comprehensive Health Insurance Pool Funding. This bill requires that each year a % of the premium tax paid by admitted insurers be deposited in the Comprehensive Health Insurance Pool Enterprise Fund to maintain the HIPUtah base budget at the 6 month reserve level.
3. Representative Clark—Health Care Reform. (Protected) Once this bill is released Ms. Ossana will meet with the Benefit Committee and send findings to the board for comments. It also proposes a change to 375%.

**ACTION ITEM LIST—Tomi Ossana**

1. Mountain Star originally approached the HIPUtah Board in 2005 to include their hospitals in the provider network. They were declined at that time. John Hanshaw has contacted the Intermountain executives. SelectHealth has considered how they could be included. There are still many details unanswered. The HIPUtah Board decided there is nothing for them to vote on until Mountain Star provides a proposal.
2. Satisfaction Survey. From the approximately 3,500 surveys sent, there were 1,059 responses. Of those responding, 22% were concerned with the cost of the program and 14% were favorable toward the program. Of those responding to the survey, 64% had knowledge of the Low Income Premium Waiver Program (LIPW) and 20% of that group are currently enrolled in the LIPW program.

3. The Final Draft of the Annual Report was provided for review. If no comments are given to Ms. Ossana by tomorrow it will be submitted for print.
4. NASCHIP Conference. The annual conference will be held in Washington DC in 2009. They are looking at Salt Lake City for the 2011 conference. If any HIPUtah Board Members are interested in attending a NASCHIP meeting, contact Ms. Ossana for more details.

**CONFLICT OF INTEREST DISCUSSION—Tomi Ossana & Perri Babalis**

In the 11/8/07 board meeting the Utah Comprehensive Health Insurance Pool (HIPUtah) Conflict of Interest Policy was discussed. A final draft of that policy was presented to the HIPUtah Board for approval. It was moved that the HIPUtah Board adopt the policy as written. Moved—Rob Perry ; seconded—Irene Link. Motion approved.

**OUTREACH PROPOSAL UPDATE—Tomi Ossana & Rob Perry**

1. HIPUtah Banner. An example of the size and type of banner proposed was displayed. Members suggested the words be displayed at the top of the banner and the picture of the ladies is at the bottom.
2. Discretionary funds for Ms. Ossana for entertainment when at conferences was discussed. Dr. Hasbrouck is working on this with Ms. Ossana.
3. Tri-fold Brochures are complete. Some of these will be taken to the Diabetes Conference. Board members were encouraged to take some to distribute. It was suggested this Tri-fold Flyer be included on the HIPUtah web site.

**LOW INCOME PREMIUM WAIVER UPDATE—Tomi Ossana**

As of January, 2008 \$1,309,575.09 has been spent on the premium waiver program. This leaves \$1,103,027.91 remaining in the program. Currently there have been 779 premium waiver applications received. Ms. Ossana presented the idea to discuss making the LIPW a permanent program. This will be discussed in the Benefits Committee. In addition additional funding may be available through CMS. Notification for application should be available in the Spring.

**HIPUtah 2008 BOARD MEETINGS—Tomi Ossana**

The updated calendar of the HIPUtah 2008 Board Meetings was distributed.

**NEXT MEETING**

The next Board meeting is scheduled for **Thursday, March 13, 2008** at 1:00 p.m. in the 3<sup>rd</sup> Floor Conference Room at Altius. Details on location will be sent along with the 1-08 Minutes.

There being no further business, the meeting adjourned at 3:00 p.m.

Dated \_\_\_\_\_ of \_\_\_\_\_