

Table D
2013 Utah Market Share Report
GROUP LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Hartford Life & Accident Ins Co	16.86%	\$35,683,362
2	Metropolitan Life Ins Co	14.37%	\$30,417,991
3	Prudential Ins Co Of Amer	8.12%	\$17,193,779
4	Great Western Ins Co	6.81%	\$14,410,529
5	Nationwide Life Ins Co	4.36%	\$9,223,001
6	Homesteaders Life Co	4.20%	\$8,889,171
7	Life Ins Co Of N Amer	4.17%	\$8,827,087
8	Minnesota Life Ins Co	4.08%	\$8,628,538
9	Lincoln Natl Life Ins Co	3.57%	\$7,551,668
10	Unum Life Ins Co Of Amer	3.48%	\$7,373,059
11	New York Life Ins Co	3.47%	\$7,335,082
12	Aetna Life Ins Co	3.13%	\$6,630,241
13	LifeMap Assur Co	2.76%	\$5,832,297
14	Forethought Life Ins Co	1.97%	\$4,163,145
15	Standard Ins Co	1.77%	\$3,752,275
16	CMFG Life Ins Co	1.75%	\$3,712,416
17	Reliance Standard Life Ins Co	1.63%	\$3,460,385
18	US Br Sun Life Assur Co of Canada	1.59%	\$3,357,561
19	United Of Omaha Life Ins Co	1.42%	\$3,005,550
20	Liberty Life Assur Co Of Boston	1.02%	\$2,167,553
TOTAL FOR TOP 20 RANKED INSURERS		90.53%	\$191,614,690
TOTAL FOR ALL 141 INSURERS WRITING THIS LINE		100.00%	\$211,663,985