

**Table D**  
**2013 Utah Market Share Report**  
**ANNUITIES**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Allianz Life Ins Co Of N Amer	11.05%	\$219,029,810
2	Jackson Natl Life Ins Co	9.18%	\$181,912,004
3	Teachers Ins & Ann Assoc Of Amer	5.65%	\$112,038,345
4	Lincoln Natl Life Ins Co	5.63%	\$111,640,325
5	Security Benefit Life Ins Co	4.84%	\$95,978,221
6	Transamerica Life Ins Co	4.65%	\$92,123,511
7	Pruco Life Ins Co	4.46%	\$88,331,958
8	AXA Equitable Life Ins Co	4.17%	\$82,629,448
9	American United Life Ins Co	3.67%	\$72,711,388
10	New York Life Ins & Ann Corp	2.88%	\$57,110,289
11	Pacific Life Ins Co	2.84%	\$56,340,586
12	ING USA Ann & Llife Ins Co	2.41%	\$47,696,800
13	Variable Ann Life Ins Co	2.38%	\$47,060,498
14	MetLife Investors USA Ins Co	2.29%	\$45,440,719
15	American Gen Life Ins Co	2.18%	\$43,216,511
16	Great Amer Life Ins Co	2.04%	\$40,358,076
17	Massachusetts Mut Life Ins Co	1.70%	\$33,676,501
18	American Equity Invest Life Ins Co	1.61%	\$31,840,623
19	RiverSource Life Ins Co	1.36%	\$26,917,751
20	Metropolitan Life Ins Co	1.35%	\$26,651,171
<b>TOTAL FOR TOP 20 RANKED INSURERS</b>		<b>76.35%</b>	<b>\$1,512,704,535</b>
<b>TOTAL FOR ALL 185 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$1,981,309,968</b>