

Table D
2013 Utah Market Share Report
INDUSTRIAL LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Athene Annuity & Life Assur Co	50.38%	\$994
2	American Gen Life Ins Co	21.44%	\$423
3	American Natl Ins Co	17.49%	\$345
4	Western & Southern Life Ins Co	5.68%	\$112
5	Union Security Ins Co	3.19%	\$63
6	Monumental Life Ins Co	1.42%	\$28
7	Boston Mut Life Ins Co	0.41%	\$8
TOTAL FOR TOP 7 RANKED INSURERS		100.00%	\$1,973
TOTAL FOR ALL 7 INSURERS WRITING THIS LINE		100.00%	\$1,973