

**Table D**  
**2013 Utah Market Share Report**  
**WARRANTY**

| <b>Rank</b>  | <b>Company Name</b>           | <b>Percent<br/>of Market</b> | <b>Direct<br/>Premiums<br/>Earned</b> |
|--|-------------------------------|------------------------------|---------------------------------------|
| 1  | Wesco Ins Co                  | 54.82%                       | \$3,394,517                           |
| 2  | Universal Underwriters Ins Co | 17.10%                       | \$1,059,005                           |
| 3  | Great Amer Ins Co             | 9.49%                        | \$587,649                             |
| 4  | National Cas Co               | 6.61%                        | \$409,161                             |
| 5  | Heritage Ind Co               | 3.75%                        | \$232,036                             |
| 6  | American Mercury Ins Co       | 2.47%                        | \$152,970                             |
| 7  | Lyndon Southern Ins Co        | 1.31%                        | \$80,992                              |
| 8  | Starr Ind & Liab Co           | 1.20%                        | \$74,011                              |
| 9  | First Colonial Ins Co         | 0.86%                        | \$53,173                              |
| 10   | Greenwich Ins Co              | 0.63%                        | \$39,173                              |
| 11   | Lyndon Prop Ins Co            | 0.49%                        | \$30,212                              |
| 12   | Old Republic Ins Co           | 0.35%                        | \$21,647                              |
| 13   | MIC Prop & Cas Ins Corp       | 0.30%                        | \$18,629                              |
| 14   | American Bankers Ins Co Of FL | 0.30%                        | \$18,343                              |
| 15   | Dealers Assur Co              | 0.17%                        | \$10,721                              |
| 16   | Courtesy Ins Co               | 0.10%                        | \$6,081                               |
| 17   | Great Amer Ins Co of NY       | 0.03%                        | \$1,817                               |
| 18   | Evergreen Natl Ind Co         | 0.01%                        | \$895                                 |
| 19   | New Hampshire Ins Co          | 0.01%                        | \$364                                 |
| 20   | American Reliable Ins Co      | 0.01%                        | \$330                                 |
| <b>TOTAL FOR TOP 20 RANKED INSURERS</b>            |                               | <b>100.00%</b>               | <b>\$6,191,726</b>                    |
| <b>TOTAL FOR ALL 23 INSURERS WRITING THIS LINE</b> |                               | <b>100.00%</b>               | <b>\$6,191,848</b>                    |