

Table D
2013 Utah Market Share Report
FEDERAL FLOOD

| Rank | Company Name | Percent of Market | Direct Premiums Earned |
|--|---------------------------------|------------------------------|---------------------------------------|
| 1 | Hartford Ins Co Of The Midwest | 14.38% | \$335,591 |
| 2 | Fire Ins Exch | 11.80% | \$275,320 |
| 3 | Allstate Ins Co | 11.53% | \$269,122 |
| 4 | USAA Gen Ind Co | 10.38% | \$242,207 |
| 5 | Standard Fire Ins Co | 8.35% | \$194,822 |
| 6 | Wright Natl Flood Ins Co | 6.69% | \$156,097 |
| 7 | Auto Owners Ins Co | 6.13% | \$143,182 |
| 8 | American Bankers Ins Co Of FL | 4.67% | \$109,005 |
| 9 | Selective Ins Co Of NY | 3.97% | \$92,769 |
| 10 | American Family Mut Ins Co | 3.49% | \$81,459 |
| 11 | Nationwide Mut Fire Ins Co | 3.19% | \$74,543 |
| 12 | Philadelphia Ind Ins Co | 2.54% | \$59,210 |
| 13 | Rural Comm Ins Co | 2.28% | \$53,242 |
| 14 | Liberty Mut Fire Ins Co | 2.09% | \$48,706 |
| 15 | Hartford Underwriters Ins Co | 2.06% | \$48,158 |
| 16 | Metropolitan Prop & Cas Ins Co | 1.43% | \$33,271 |
| 17 | American Natl Prop & Cas Co | 1.27% | \$29,719 |
| 18 | Western United Ins Co | 1.03% | \$24,137 |
| 19 | Foremost Ins Co Grand Rapids MI | 0.66% | \$15,449 |
| 20 | First Amer Prop & Cas Ins Co | 0.55% | \$12,908 |
| TOTAL FOR TOP 20 RANKED INSURERS | | 98.50% | \$2,298,917 |
| TOTAL FOR ALL 28 INSURERS WRITING THIS LINE | | 100.00% | \$2,333,989 |