

Table D
2017 Utah Market Share Report
ANNUITIES

| Rank | Company Name | Percent of Market | Direct Premiums Earned |
|---|------------------------------------|------------------------------|---------------------------------------|
| 1 | Allianz Life Ins Co Of N Amer | 11.25% | \$224,467,778 |
| 2 | Jackson Natl Life Ins Co | 7.73% | \$154,272,853 |
| 3 | Teachers Ins & Ann Assoc Of Amer | 6.76% | \$134,832,611 |
| 4 | Lincoln Natl Life Ins Co | 4.36% | \$86,905,673 |
| 5 | Security Benefit Life Ins Co | 4.19% | \$83,611,412 |
| 6 | American Gen Life Ins Co | 3.86% | \$76,922,374 |
| 7 | New York Life Ins & Ann Corp | 3.73% | \$74,431,103 |
| 8 | Athene Ann & Life Co | 3.55% | \$70,923,240 |
| 9 | Pacific Life Ins Co | 2.84% | \$56,656,683 |
| 10 | Great Amer Life Ins Co | 2.78% | \$55,403,761 |
| 11 | Principal Life Ins Co | 2.63% | \$52,391,611 |
| 12 | Forethought Life Ins Co | 2.25% | \$44,980,691 |
| 13 | AXA Equitable Life Ins Co | 2.23% | \$44,564,024 |
| 14 | Pruco Life Ins Co | 2.10% | \$41,955,994 |
| 15 | Variable Ann Life Ins Co | 2.09% | \$41,639,193 |
| 16 | Voya Ins & Ann Co | 1.97% | \$39,303,421 |
| 17 | American Equity Invest Life Ins Co | 1.78% | \$35,561,770 |
| 18 | Symetra Life Ins Co | 1.76% | \$35,059,896 |
| 19 | Massachusetts Mut Life Ins Co | 1.55% | \$31,025,522 |
| 20 | American United Life Ins Co | 1.42% | \$28,304,971 |
| TOTAL FOR TOP 20 RANKED INSURERS | | 70.83% | \$1,413,214,581 |
| TOTAL FOR ALL 171 INSURERS WRITING THIS LINE | | 100.00% | \$1,995,317,185 |