

**Table D**  
**2017 Utah Market Share Report**  
**COLLECTIVELY RENEWABLE A & H**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	Life Of The South Ins Co	87.06%	\$108,279
2	Washington Natl Ins Co	2.91%	\$3,623
3	Mutual Of Omaha Ins Co	2.69%	\$3,343
4	Horace Mann Life Ins Co	2.30%	\$2,864
5	Union Fidelity Life Ins Co	2.00%	\$2,482
6	National Cas Co	1.48%	\$1,846
7	Combined Ins Co Of Amer	0.93%	\$1,160
8	Primerica Life Ins Co	0.27%	\$334
9	Bankers Life & Cas Co	0.23%	\$288
10	Professional Ins Co	0.06%	\$70
11	Government Employees Ins Co	0.04%	\$54
12	Standard Life & Accident Ins Co	0.02%	\$20
13	Trustmark Ins Co	0.01%	\$7
<b>TOTAL FOR TOP 13 RANKED INSURERS</b>		<b>100.00%</b>	<b>\$124,370</b>
<b>TOTAL FOR ALL 13 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$124,370</b>