

**Table D**  
**2017 Utah Market Share Report**  
**INDIVIDUAL A & H TYPE POLICIES**  
**(Non-Cancellable, Guaranteed Renewable, Non-Renewable,**  
**Other Accident Only, All Other Policies)**

<b>Rank</b>	<b>Company Name</b>	<b>Percent of Market</b>	<b>Direct Premiums Earned</b>
1	SelectHealth Inc	53.78%	\$554,374,561
2	Molina Hlthcare of UT Inc DBA Amfam	18.58%	\$191,534,761
3	Regence BCBS of UT	6.00%	\$61,807,446
4	University of UT Hlth Plans	3.59%	\$36,965,552
5	American Family Life Assur Co of Col	2.21%	\$22,744,776
6	Genworth Life Ins Co	0.83%	\$8,593,217
7	Northwestern Mut Life Ins Co	0.76%	\$7,827,434
8	Ace Amer Ins Co	0.61%	\$6,305,326
9	Washington Natl Ins Co	0.58%	\$5,952,477
10	Equitable Life & Cas Ins Co	0.57%	\$5,870,797
11	Colonial Life & Accident Ins Co	0.53%	\$5,418,190
12	United Of Omaha Life Ins Co	0.48%	\$4,912,588
13	Bankers Fidelity Life Ins Co	0.45%	\$4,630,802
14	American Continental Ins Co	0.43%	\$4,472,266
15	Berkshire Life Ins Co of Amer	0.43%	\$4,457,342
16	Massachusetts Mut Life Ins Co	0.40%	\$4,120,719
17	John Hancock Life Ins Co USA	0.40%	\$4,106,204
18	Family Heritage Life Ins Co Of Amer	0.39%	\$4,010,200
19	Standard Life & Accident Ins Co	0.37%	\$3,808,779
20	Mutual Of Omaha Ins Co	0.36%	\$3,664,999
<b>TOTAL FOR TOP 20 RANKED INSURERS</b>		<b>91.73%</b>	<b>\$945,578,436</b>
<b>TOTAL FOR ALL 240 INSURERS WRITING THIS LINE</b>		<b>100.00%</b>	<b>\$1,030,794,408</b>