

Table D
2017 Utah Market Share Report
WARRANTY

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Wesco Ins Co	52.00%	\$13,408,619
2	First Colonial Ins Co	34.74%	\$8,956,934
3	Universal Underwriters Ins Co	7.55%	\$1,946,641
4	Lyndon Southern Ins Co	2.03%	\$524,427
5	National Cas Co	1.53%	\$395,780
6	Heritage Ind Co	0.73%	\$188,621
7	American Mercury Ins Co	0.48%	\$124,796
8	Great Amer Ins Co	0.34%	\$88,664
9	Old Republic Ins Co	0.27%	\$69,441
10	Continental Cas Co	0.12%	\$32,113
11	Starr Ind & Liab Co	0.12%	\$31,041
12	Dealers Assur Co	0.03%	\$8,495
13	New Hampshire Ins Co	0.02%	\$4,035
14	Great Amer Ins Co of NY	0.01%	\$3,746
15	Evergreen Natl Ind Co	0.01%	\$1,307
16	Protective Prop & Cas Ins Co	0.00%	\$888
17	Greenwich Ins Co	0.00%	\$539
18	American Bankers Ins Co Of FL	0.00%	\$94
19	Courtesy Ins Co	0.00%	\$78
20	Virginia Surety Co Inc	0.00%	(\$6)
TOTAL FOR TOP 20 RANKED INSURERS		100.00%	\$25,786,253
TOTAL FOR ALL 20 INSURERS WRITING THIS LINE		100.00%	\$25,786,253