

Table D
2018 Utah Market Share Report
INDIVIDUAL A & H TYPE POLICIES
(Non-Cancellable, Guaranteed Renewable, Non-Renewable,
Other Accident Only, All Other Policies)

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	SelectHealth Inc	69.55%	\$957,969,263
2	University of UT Hlth Plans	10.92%	\$150,436,541
3	Regence BCBS of UT	3.79%	\$52,174,039
4	American Family Life Assur Co of Col	1.58%	\$21,707,608
5	Molina Hlthcare of UT Inc DBA Amfam	1.37%	\$18,930,961
6	Northwestern Mut Life Ins Co	0.60%	\$8,330,515
7	Genworth Life Ins Co	0.60%	\$8,288,473
8	Ace Amer Ins Co	0.50%	\$6,856,620
9	Natl Foundation Life Ins Co	0.46%	\$6,307,153
10	Washington Natl Ins Co	0.44%	\$6,032,306
11	Colonial Life & Accident Ins Co	0.40%	\$5,544,162
12	Equitable Life & Cas Ins Co	0.40%	\$5,496,495
13	United Of Omaha Life Ins Co	0.35%	\$4,755,416
14	American Continental Ins Co	0.34%	\$4,671,860
15	Berkshire Life Ins Co of Amer	0.34%	\$4,651,629
16	Bankers Fidelity Life Ins Co	0.32%	\$4,391,250
17	American Retirement Life Ins Co	0.31%	\$4,221,023
18	Massachusetts Mut Life Ins Co	0.30%	\$4,169,073
19	Family Heritage Life Ins Co Of Amer	0.30%	\$4,098,336
20	John Hancock Life Ins Co USA	0.28%	\$3,835,291
TOTAL FOR TOP 20 RANKED INSURERS		93.14%	\$1,282,868,014
TOTAL FOR ALL 237 INSURERS WRITING THIS LINE		100.00%	\$1,377,404,038