Table D
2019 Utah Market Share Report
ORDINARY LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Northwestern Mut Life Ins Co	7.59%	$94,830,934
2	Lincoln Natl Life Ins Co	4.73%	$59,058,950
3	Pacific Life Ins Co	4.34%	$54,228,985
4	Massachusetts Mut Life Ins Co	3.77%	$47,088,957
5	Minnesota Life Ins Co	3.69%	$46,093,142
6	New York Life Ins Co	3.47%	$43,332,346
7	John Hancock Life Ins Co USA	3.24%	$40,484,497
8	Penn Mut Life Ins Co	2.97%	$37,064,769
9	Midland Natl Life Ins Co	2.95%	$36,899,549
10	State Farm Life Ins Co	2.68%	$33,442,826
11	Allianz Life Ins Co Of N Amer	2.59%	$32,367,818
12	Accordia Life & Ann Co	2.30%	$28,747,665
13	American Gen Life Ins Co	2.00%	$24,959,897
14	Pruco Life Ins Co	1.98%	$24,780,036
15	Penn Ins & Ann Co	1.90%	$23,733,751
16	Nationwide Life & Ann Ins Co	1.90%	$23,678,408
17	Transamerica Premier Life Ins Co	1.84%	$23,001,254
18	Primerica Life Ins Co	1.81%	$22,605,461
19	Transamerica Life Ins Co	1.69%	$21,166,791
20	Protective Life Ins Co	1.54%	$19,252,488
	TOTAL FOR TOP 20 RANKED INSURERS	**58.98%**	**$736,818,524**
	TOTAL FOR ALL 310 INSURERS WRITING THIS LINE	**100.00%**	**$1,249,277,798**