

Table D
2020 Utah Market Share Report
CREDIT A & H

| Rank | Company Name | Percent of Market | Direct Premiums Earned |
|----------------------------------------------------|--------------------------------------|------------------------------|---------------------------------------|
| 1 | CMFG Life Ins Co | 84.73% | \$4,965,821 |
| 2 | American Hlth & Life Ins Co | 4.33% | \$253,702 |
| 3 | American Natl Ins Co | 3.96% | \$232,142 |
| 4 | Central States Ind Co Of Omaha | 2.65% | \$155,331 |
| 5 | Life Of The South Ins Co | 2.62% | \$153,663 |
| 6 | American Republic Ins Co | 0.60% | \$34,930 |
| 7 | American Bankers Ins Co Of FL | 0.23% | \$13,738 |
| 8 | Minnesota Life Ins Co | 0.20% | \$11,542 |
| 9 | Protective Life Ins Co | 0.19% | \$11,175 |
| 10 | Central States H & L Co Of Omaha | 0.19% | \$10,873 |
| 11 | State Farm Mut Auto Ins Co | 0.07% | \$3,953 |
| 12 | Guarantee Trust Life Ins Co | 0.06% | \$3,365 |
| 13 | Pavonia Life Ins Co of MI | 0.05% | \$3,189 |
| 14 | Securian Life Ins Co | 0.05% | \$2,655 |
| 15 | Transamerica Cas Ins Co | 0.03% | \$1,741 |
| 16 | Transamerica Life Ins Co | 0.02% | \$940 |
| 17 | American Bankers Life Assur Co Of FL | 0.01% | \$725 |
| 18 | Puritan Life Ins Co of Amer | 0.01% | \$629 |
| 19 | American Security Ins Co | 0.01% | \$327 |
| TOTAL FOR TOP 19 RANKED INSURERS | | 100.00% | \$5,860,441 |
| TOTAL FOR ALL 19 INSURERS WRITING THIS LINE | | 100.00% | \$5,860,441 |