

Table D
2020 Utah Market Share Report
GROUP LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Metropolitan Life Ins Co	16.58%	\$43,744,915
2	Hartford Life & Accident Ins Co	13.70%	\$36,126,883
3	Great Western Ins Co	7.15%	\$18,866,204
4	Prudential Ins Co Of Amer	6.87%	\$18,112,385
5	Lincoln Natl Life Ins Co	6.86%	\$18,088,135
6	Unum Life Ins Co Of Amer	5.75%	\$15,163,639
7	Life Ins Co Of N Amer	5.69%	\$15,015,755
8	LifeMap Assur Co	4.32%	\$11,401,565
9	Homesteaders Life Co	3.86%	\$10,183,281
10	New York Life Ins Co	3.48%	\$9,174,444
11	Lincoln Life Assur Co of Boston	2.37%	\$6,243,920
12	Principal Life Ins Co	2.32%	\$6,108,462
13	Securian Life Ins Co	2.19%	\$5,776,344
14	United Of Omaha Life Ins Co	1.91%	\$5,026,795
15	Reliastar Life Ins Co	1.30%	\$3,419,475
16	Minnesota Life Ins Co	1.30%	\$3,417,715
17	Standard Ins Co	1.26%	\$3,314,135
18	Guardian Life Ins Co Of Amer	1.12%	\$2,960,168
19	Reliance Standard Life Ins Co	1.05%	\$2,778,776
20	US Br Sun Life Assur Co of Canada	0.97%	\$2,545,653
TOTAL FOR TOP 20 RANKED INSURERS		90.02%	\$237,468,649
TOTAL FOR ALL 132 INSURERS WRITING THIS LINE		100.00%	\$263,781,345