

Table D
2020 Utah Market Share Report
ANNUITIES

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Allianz Life Ins Co Of N Amer	8.51%	\$218,367,288
2	Security Benefit Life Ins Co	7.13%	\$182,951,992
3	Teachers Ins & Ann Assoc Of Amer	5.65%	\$144,988,415
4	Jackson Natl Life Ins Co	5.36%	\$137,622,559
5	Lincoln Natl Life Ins Co	4.11%	\$105,575,038
6	Lombard Intl Life Assur Co	3.88%	\$99,596,050
7	American Gen Life Ins Co	3.60%	\$92,469,347
8	New York Life Ins & Ann Corp	3.46%	\$88,800,910
9	Fidelity & Guar Life Ins Co	3.41%	\$87,575,618
10	Athene Ann & Life Co	3.15%	\$80,875,610
11	Brighthouse Life Ins Co	2.94%	\$75,398,422
12	Forethought Life Ins Co	2.02%	\$51,981,719
13	Equitable Financial Life Ins Co	2.01%	\$51,527,194
14	Massachusetts Mut Life Ins Co	1.99%	\$50,993,992
15	Voya Retirement Ins & Ann Co	1.88%	\$48,324,332
16	Metropolitan Tower Life Ins Co	1.71%	\$43,875,967
17	Great W Life & Ann Ins Co	1.68%	\$43,249,190
18	Delaware Life Ins Co	1.61%	\$41,416,665
19	Banner Life Ins Co	1.55%	\$39,780,470
20	RiverSource Life Ins Co	1.55%	\$39,727,469
TOTAL FOR TOP 20 RANKED INSURERS		67.20%	\$1,725,098,247
TOTAL FOR ALL 170 INSURERS WRITING THIS LINE		100.00%	\$2,567,102,510