

M. GALE LEMMON #4363  
Assistant Attorney General  
JOHN E. SWALLOW #5802  
Attorney General  
Attorneys for Utah Insurance Department  
160 East 300 South, Fifth Floor  
P.O. Box 140874  
Salt Lake City, UT 84114-0874  
Telephone (801) 366-0375

## BEFORE THE INSURANCE COMMISSIONER OF THE STATE OF UTAH

<b>COMPLAINANT:</b>	:	<b>STIPULATED MOTION TO</b>
	:	<b>SET ASIDE DEFAULT AND</b>
	:	<b>FOR ENTRY OF JUDGMENT</b>
UTAH INSURANCE DEPARTMENT	:	
	:	
<b>RESPONDENT:</b>	:	
	:	
INTERSTATE SPECIALTY MARKETING, INC.	:	<b>Docket No. <u>2012-084-LC</u></b>
17722 Irvine Blvd.	:	
Tustin, CA 92780	:	<b>Enf. Case No. <u>3145</u></b>
License No. 313411	:	
	:	

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### STIPULATED MOTION TO SET ASIDE DEFAULT AND FOR ENTRY OF JUDGMENT

Comes now the Complaint, the Utah Insurance Department by and through its attorney, M. Gale Lemmon, Assistant Attorney General, and Respondent, Interstate Specialty Marketing, Inc. by and through its President, Gary Hendricks, and hereby moves that the Default and Default Order previously entered in this matter be set aside, and for the entry of a judgment against the Respondent as outlined below. In support of this motion, the parties state as follows:

1. Respondent Interstate Specialty Marketing, Inc.'s insurance producer's license was

revoked on March 13, 2013, when a default was entered against the Respondent for failure to appear at a hearing on an Order to Show Cause why its license should not be revoked for failure to obey an order of the commissioner.

2. Upon the receipt of the Default and Default Order revoking Respondent's license, Respondent's president, Gary Hendricks, contacted the attorney for the Department.

3. The parties have agreed and hereby stipulate that the Default and Default Order revoking the Respondent's license may be set aside based on the following conditions:

A. Respondent shall be ordered to pay the forfeiture in the amount of \$500.00, as assessed in the original Notice of Informal Adjudicative Proceeding and Order issued on May 15, 2012;

B. Respondent shall be ordered to provide a substantive response to the inquiries of the commissioner as ordered in the original Notice of Informal Adjudicative Proceeding and Order issued on May 15, 2012;

C. Respondent shall be assessed an additional administrative forfeiture in the amount of \$750.00 for violating an order of the commissioner; and

D. Respondent's license shall be placed on probation for a period of 12 months.

4. The terms of the probation are:

A. Respondent shall pay the forfeitures assessed, totaling \$1,250.00, within 10 days of the date of the order issued pursuant to this Stipulation;


B. Respondent shall provide a substantive response to the inquiries of the commissioner within 10 days of the date of the order issued pursuant to this Stipulation; and

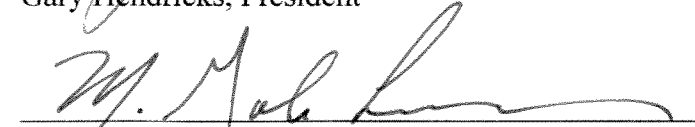
C. Respondent shall have no further violations of the Utah Insurance Code or

Rules or of any order of the commissioner.

4. The parties hereby move for an entry of judgment imposing the agreement of the parties as herein stated.

DATED this 25<sup>TH</sup> day of MARCH, 2013.

  
\_\_\_\_\_  
INTERSTATE SPECIALTY MARKETING, INC.  
Gary Hendricks, President

  
\_\_\_\_\_  
UTAH INSURANCE DEPARTMENT  
M. Gale Lemmon, Assistant Attorney General

**ORDER**

Based upon the Stipulation of the parties, and good cause otherwise appearing:

**IT IS HEREBY ORDERED:**

1. The Default and Default Order revoking Respondent's Utah insurance producer's license dated March 13, 2013, is hereby set aside.

2. Respondent is ordered to pay the forfeiture of \$500.00 as assessed in the Notice of Informal Adjudicative Proceeding and Order dated May 15, 2012, within 10 days of the date of this Order.

3. Respondent is ordered to provide a substantive response to the inquiries of the commissioner as ordered in the Notice of Informal Adjudicative Proceeding and Order dated May 15, 2012, within 10 days of the date of this Order

4. Respondent is assessed an additional administrative forfeiture in the amount of \$750.00, for the failure to obey an order of the commissioner, to be paid within 10 days of the date of this Order.

5. Respondent's Utah insurance producer's license is placed on probation for a period of 12 months beginning with the date of this Order. The terms of the probation are:

A. Respondent shall timely pay the forfeitures assessed, totaling \$1,250.00, in a timely manner;

B. Respondent shall reply to the inquiries of the commissioner as ordered herein;  
and

C. Respondent shall have no further violations of the Utah Insurance Code or Rules or of any order of the commissioner.

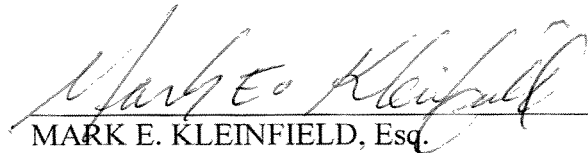
**NOTIFICATION**

Respondent is hereby notified that failure to abide by the terms of this Order may subject you to further penalties, including additional forfeitures of up to \$5,000.00 per violation and the suspension or revocation of your license, and the filing of an action to enforce this Order in the District Court, which may impose penalties of up to \$10,000.00 per day for continued violation.

You are further notified that other jurisdictions in which you may be licensed may require that you report this action to them.

DATED this 27<sup>th</sup> day of March, 2013.

TODD E. KISER  
INSURANCE COMMISSIONER

  
\_\_\_\_\_  
MARK E. KLEINFELD, Esq.

Administrative Law Judge  
Utah Insurance Department  
State Office Building, Room 3110  
Salt Lake City, UT 84114  
Telephone (801) 538-3800

CERTIFICATE OF MAILING

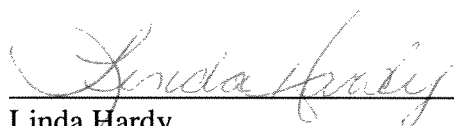
I do hereby certify that on this date I mailed, by regular mail postage prepaid, a true and correct copy of the attached:

STIPULATION  
&  
ORDER

To the following:

Interstate Specialty Marketing, Inc.  
Attn: Gary Hendricks  
17722 Irvine Blvd.  
Tustin, CA 92780

DATED this 29<sup>th</sup> day March, 2013



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Linda Hardy  
Market Conduct  
Utah Department of Insurance  
State Office Building, Room 3110  
Salt Lake City, UT 84114-6901  
801-538-3860

**UTAH**  
**Invoice - Original**

Printed Date: March 29, 2013  
Invoice Date: March 29, 2013  
Balance Due: \$1,250.00  
Due Date: May 03, 2013  
Invoice ID: 628870  
Payor ID: 159568

INTERSTATE SPECIALTY MARKETING INC  
17722 IRVINE BLVD  
TUSTIN CA 92780

<b>Item Description</b>	<b>Amount</b>
3/29/2013 Monetary Penalty Agency E-Case 3145 Docket 2013-084 LC	\$1,250.00
<b>Original Amount Due</b>	<u>\$1,250.00</u>
<b>Payments Received</b>	
	<u><b>Balance Due</b></u>

**UTAH**  
**Invoice - Original**

Invoice Date: March 29, 2013  
Balance Due: \$1,250.00  
Due Date: May 03, 2013  
Invoice ID: 628870  
Payor ID: 159568  
Payor Name: INTERSTATE  
SPECIALTY  
MARKETING INC

Make checks payable to: Utah Insurance Department

Send payment to:

Utah Insurance Department  
3110 State Office Building  
Salt Lake City, UT 84114-6901