

Schedule 4 Individual Fixed Annuities (includes Equity Index Annuity Products)

State Wide Average 39.6%

Relacements Issued to Policies Issued

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	125	7	11	10	13	11	3	3	4	4	8	1

1035 Exchanges to Policies Issued:

Statewide Averages: 15.0%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	132	11	21	11	6	7	1	1	1	2	3	4

Surrenders to Policies Issued:

Statewide Averages: 76.1%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	64	7	4	7	5	4	3	2	7	3	5	89

Complaints per 1000 Lives

Statewide Average 0.0%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	177	1	2	3	2	3	6	2	3	0	0	1

DATA YEAR 2006