

Schedule 5 Individual Variable Annuities

State Wide Average 28.0%

Relacements Issued to Policies Issued

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	43	8	9	9	9	2	5	3	1	0	6	3

1035 Exchanges to Policies Issued:

Statewide Averages: 15.0%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	46	16	12	8	2	3	1	0	1	0	2	6

Surrenders to Policies Issued:

Statewide Averages: 65.8%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	6	3	2	6	2	4	4	2	1	2	2	63

Complaints per 1000 Lives

Statewide Average 0.0%

% of Rank # of companies in rank	0%	>0-10%	>10%-20%	>20% -30%	>30%-40%	>40%-50%	>50%-60%	>60%-70%	>70%-80%	>80%-90%	>90%-100	>100%
	76	2	4	2	3	7	0	2	0	0	0	1

DATA YEAR 2006