



State of Utah

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Insurance Department

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Utah Drug Transparency Report March 2022

The *Utah Drug Transparency Report – March 2022* was prepared by Jeffrey E. Hawley, Ph.D. and Heather Sandberg, B.S. of the Health & Life Insurance Division for the Utah Insurance Commissioner pursuant to Utah Code § 31A-48-103. Publication date: April 26, 2022.

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Overview

As required by Utah Code § 31A-48-103(1), drug manufacturers that are manufacturing a drug available for purchase by Utah residents with a wholesale acquisition cost (WAC) of at least \$100 or more for a 30-day supply are required to submit to the Utah Insurance Department (Department) the information described in § 31A-48-103(1)(b) when an increase in the wholesale acquisition cost of the drug is 1) greater than 16 percent over the preceding two calendar years, or 2) greater than 10 percent over the preceding calendar year.

The information provided to the Department may not be released in a manner that: 1) would allow for the identification of an individual drug, therapeutic class of drugs, or manufacturer, or 2) is likely to compromise the financial, competitive, or proprietary nature of the information (see § 31A-48-103(1)(f)).

The Department received 56 drug product reports during March 2022 that were in compliance with § 31A-48-103(1)(a). This report summarizes the following information received by drug manufacturers:

- 1) The effective date of the increase in the WAC price of the drug product,
- 2) The drug type (brand name drug or generic drug),
- 3) The manufacturer's aggregate company-wide research and development costs for the most recent year for which final audit data is available, and
- 4) A written description, suitable for public release, of the factors that led to the increase in the WAC price of the drug product and the significance of each factor.

The information has been de-identified to protect the identity of the individual drug, the therapeutic class of the drug, and the drug manufacturer as required by § 31A-48-103(1)(f).

List of Manufacturer Drug Product WAC Price Increase Reports by Effective Date

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
1/1/2022	Brand	\$3,017,000

Factors that led to the increase in the WAC price

<Manufacturer's> pricing is determined after careful consideration of several factors, including funding research and development, product affordability, providing patient assistance programs for patients in need, competitor pricing, and dynamic reimbursement rates.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
1/17/2022	Generic	\$1,768,302

Factors that led to the increase in the WAC price

increase from <financial information> to <financial information> was due to the increase in contents of the drug

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

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<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Generic	\$0

Factors that led to the increase in the WAC price

Our US Standards of Business Conduct reflects that it is committed to pricing its products fairly and acts independently, by factoring in costs, market conditions, customer responses, and the state of competition.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$4,050,459

Factors that led to the increase in the WAC price

We seek to provide innovative therapies to people impacted by acute and life-threatening illnesses and our vision is to ensure that all people who need our therapies will receive them. We are committed to the responsible pricing of our products and our pricing methodology includes consideration of several financial and nonfinancial factors. Initial pricing, as well as any change in pricing, aims to reflect the clinical value of the product to patients and the healthcare system, while at the same time ensuring patient access. Financial factors include both our current investments in our products, as well as consideration for potential future investments in research or other lifecycle related matters that may be necessary.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

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2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

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2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
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2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
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2/1/2022	Brand	\$0

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2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
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<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/1/2022	Brand	\$0

Factors that led to the increase in the WAC price
Increased Marketing Expenses and Change In Industry Dynamics

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/5/2022	Brand	\$21,969,000

Factors that led to the increase in the WAC price

<Manufacturer> prices our medicines to reflect their value to patients, payers and society. Our goals are to reduce the burden of disease and deliver better health outcomes with our therapies.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/5/2022	Brand	\$21,969,000

Factors that led to the increase in the WAC price

<Manufacturer> prices our medicines to reflect their value to patients, payers and society. Our goals are to reduce the burden of disease and deliver better health outcomes with our therapies.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/7/2022	Generic	\$967,000,000

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the price at which to set its prescription drugs, including: the competitive landscape and pricing environment; any exclusivities that might apply; manufacturing considerations; supply considerations; profitability; costs, including research and development costs; therapeutic class and patient population, as well as patient needs; class of trade, distribution channel, and nature of payer for the relevant product; contracts and relationships with customers; public policy considerations; and legal considerations, including compliance with rules and regulations governing sales to government and institutional purchasers.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/7/2022	Generic	\$967,000,000

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the price at which to set its prescription drugs, including: the competitive landscape and pricing environment; any exclusivities that might apply; manufacturing considerations; supply considerations; profitability; costs, including research and development costs; therapeutic class and patient population, as well as patient needs; class of trade, distribution channel, and nature of payer for the relevant product; contracts and relationships with customers; public policy considerations; and legal considerations, including compliance with rules and regulations governing sales to government and institutional purchasers.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/7/2022	Generic	\$967,000,000

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the price at which to set its prescription drugs, including: the competitive landscape and pricing environment; any exclusivities that might apply; manufacturing considerations; supply considerations; profitability; costs, including research and development costs; therapeutic class and patient population, as well as patient needs; class of trade, distribution channel, and nature of payer for the relevant product; contracts and relationships with customers; public policy considerations; and legal considerations, including compliance with rules and regulations governing sales to government and institutional purchasers.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
2/15/2022	Brand	\$4,050,459

Factors that led to the increase in the WAC price

We seek to provide innovative therapies to people impacted by acute and life-threatening illnesses and our vision is to ensure that all people who need our therapies will receive them. We are committed to the responsible pricing of our products and our pricing methodology includes consideration of several financial and nonfinancial factors. Initial pricing, as well as any change in pricing, aims to reflect the clinical value of the product to patients and the healthcare system, while at the same time ensuring patient access. Financial factors include both our current investments in our products, as well as consideration for potential future investments in research or other lifecycle related matters that may be necessary.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
3/1/2022	Brand	\$32,228,000

Factors that led to the increase in the WAC price

Supply chain cost impacted by pandemic and inflation rate

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
3/14/2022	Brand	\$6,541,139

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the wholesale acquisition cost (WAC) at which to set its prescription drugs, including <drug product>. These factors include, but are not limited to: market based factors such as the competitive landscape and pricing environment; manufacturing and supply considerations; profitability; inflation and costs, including increased cost of administrative and commercial activities; therapeutic class and patient population, as well as patient needs and access; and contracts and relationships with customers.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
3/14/2022	Brand	\$6,541,139

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the wholesale acquisition cost (WAC) at which to set its prescription drugs, including <drug product>. These factors include, but are not limited to: market based factors such as the competitive landscape and pricing environment; manufacturing and supply considerations; profitability; inflation and costs, including increased cost of administrative and commercial activities; therapeutic class and patient population, as well as patient needs and access; and contracts and relationships with customers.

<i>Effective Date</i>	<i>Drug Type</i>	<i>Company-Wide Research & Development Costs</i>
3/14/2022	Brand	\$6,541,139

Factors that led to the increase in the WAC price

<Manufacturer> considers various factors in deciding the wholesale acquisition cost (WAC) at which to set its prescription drugs, including <drug product>. These factors include, but are not limited to: market based factors such as the competitive landscape and pricing environment; manufacturing and supply considerations; profitability; inflation and costs, including increased cost of administrative and commercial activities; therapeutic class and patient population, as well as patient needs and access; and contracts and relationships with customers.
